

## Press Release

London 21 May 2025

# ALL SEAS CAPITAL CONTINUES TO GROW INVESTMENT TEAM

All Seas Capital, a pan-European private capital firm that provides transformational capital solutions to leading founder- and entrepreneur-owned companies, today announced the appointment of Nick Köncke as an Investment Associate. Nick joins the investment team to support the firm's continued growth.

Nick joins All Seas Capital from global investment bank Harris Williams. Prior to that, he worked at Stephens in Frankfurt, supporting mid-market M&A transactions. Earlier in his career, he held roles at Goetzpartners (recently renamed Fortlane Partners), KPMG, Commerzbank, and EY.

Nick holds a Master of Science in Management from the University of Mannheim, Germany, with a finance major and a thesis on private equity performance. He also earned a Bachelor of Science in Business Administration and Economics from Leibniz University Hannover, Germany.

All Seas Capital provides flexible long-term financing solutions to leading Western European mid-market businesses. Alongside transformational capital, the firm provides board-level expertise to entrepreneurs and management teams who do not want to sell majority stakes.

All Seas Capital is led by Marc Ciancimino and Cristobal Cuart, who co-founded and led KKR's European mezzanine and preferred equity business and have an extensive track record, with €3.4bn invested across 45 businesses prior to founding All Seas Capital.

#### Marc Ciancimino and Cristobal Cuart, Co-Founders of All Seas Capital, said:

"As we continue to expand our platform, we are delighted to welcome Nick to the team. He brings highly relevant experience and will support all our investment activity, with a specific emphasis on opportunities in the German-speaking regions.

We have deployed at pace and continue to see great opportunities to provide our flexible, hybrid non-control capital to established founder- and entrepreneur-owned companies that have already reached a certain scale but can benefit from our support and capital."

-Ends-



#### For further information, please contact:

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### **About All Seas Capital**

All Seas Capital is a pan-European private capital firm. We partner with mid-market businesses, constructing flexible, structured capital solutions - investing a combination of debt and equity - to empower transformational growth.

The team is led by Marc Ciancimino and Cristobal Cuart who co-founded and led KKR's European mezzanine and preferred equity business.

We back growing businesses with strong management teams and help them accelerate their growth plans, supporting entrepreneur and family-owned businesses who have already reached profitability but need strategic capital to realise their ambitions. These businesses have underlying resilience, typically generating EBITDA of  $\leq$ 5-50m, with our investment ranging from  $\leq$ 30-100m.

http://www.allseascapital.com